

■ July 25, 2012

**TO: Our Valued Distributors**  
**CC: Sales, Customer Service, Pricing, Marketing**  
**FROM: Jerry A. Blais, Vice President – Marketing**  
**SUBJECT: 2013 Product Discontinuation**

At Napco® by Ply Gem, we continually strive to offer the most comprehensive and effective product offering to meet our customers' needs. To accomplish this goal, we need to periodically rationalize our portfolio. **As a result, the following product discontinuations will become effective on December 31, 2012 (unless otherwise noted).**

## VINYL PRODUCTS

- **American 76 Beaded \*\* (Part # 36433): All profiles and colors**

\*\* Please stay tuned for more details regarding a newly designed American 76 Beaded product, available January 2013.

## ALUMINUM PRODUCTS

- **.013 Triple 4 Full Vent Soffit, White (Part #36770)**
- **10" Corinthian Cap, White (Part # 25396)**

## RICHWOOD EXTERIOR FINISHINGS®

- **J-Block Mounting Block (Part # BLOCK): Product and all 136 colors**
- **J-Block Mounting Block Scroll (Part # BLOCKSC): Product and all 136 colors**

To help you manage through inventory and ongoing project transitions, we are giving you as much advance notice as possible. We will continue to manufacture discontinued products through year end 2012. Please contact your territory sales manager for additional details on the product changes outlined above.

Stay tuned for announcements on new and exciting marketing enhancements for the 2013 season and thank you for your continued support of Napco®.