

June, 2013

Dear CertainTeed Siding Products Group Customer:

Thank you for your support during the first half of 2013. We greatly appreciate the feedback you have given us which always plays a key role in our development process.

To ensure that we continue to offer the most comprehensive and market responsive product line possible, we continually examine our offering. Based on voice of customer feedback and market conditions, we make adjustments that will strengthen our portfolio of products. Below is the list of products that will be discontinued for 2014.

### **Vinyl Siding**

The following products are discontinued due to the recent launch of Restoration Classic™, combining our popular CertainTeed Classic and Wolverine Restoration Smooth into one product line.

- Smooth D4.5DL (**36142 - all colors**)
- Warm Sand in all Classic profiles (**3611009, 3611909, and 3612209**)
- Silver Ash in all Smooth profiles (**3611838, 3613238, and 3614238**)

### **Decking, Railing & Fence**

- Edgewood vinyl railing system – entire selection
- Panorama composite railing – Desert Tan (will be replaced by the EverNew Almond in January 2014)
- EverNew LT PVC decking and fascia– Saddle/Mocha

### **Restoration Millwork Exterior Trim**

- 5/4 x 12' Trimboards – all widths, both smooth/smooth and woodgrain/smooth
- Starter TrimPak™ – both smooth/smooth and woodgrain/smooth
- Fiber Cement Skirtboard ***Mixed Pallets – both 1" and 5/4 (mixed pallets only)***
- Bond and Fill® Adhesives – entire line including TrimSTICK™, Applicator Gun, Structural Adhesive Cartridge, Disposable Nozzles, Caulking Gun Adapter, and Structural Adhesive Starter Kit

Manufacturing of all of the above discontinued products and colors will cease at year-end. Residual inventories will be maintained through the first quarter of 2014 so you can complete and convert projects in progress.

## **Fiber Cement**

The following fiber cement products will be discontinued July 1, 2013, but a residual inventory will be maintained through the third quarter of 2013 so that you can complete and convert projects in progress:

- ColorMax® prefinished product profiles will no longer be part of our standard product offering and will be available in primed only.
  - Porch Ceiling Panels
    - ColorMax® Prefinished Solid Colors
      - 4' x 8' Cedar (**15122**)
      - 4' x 8' Smooth (**15121**)
    - Trim - Thick width profiles in 4/4" and 5/4"
      - ColorMax® Prefinished Solid Colors
        - 4/4 x 2" (**15264**) and 4/4 x 3" (**15262**)
        - 5/4 x 3" (**15263**)
- The following materials will be stocked in primed only in the **following states:** Arizona, California, Colorado, Idaho, Montana, New Mexico, Nevada, Oregon, Utah, Washington and Wyoming and the following Canadian territories: Alberta and British Columbia.  
**All other states will not be affected.**
  - Soffit
    - ColorMax® Prefinished Solid Colors - Cedar
      - 12" x 12' (**15019**), 16" x 12' (**15060**), 24" x 12' (**15062**)
    - ColorMax® Prefinished Solid Colors - Cedar Ventilated/Perforated
      - 12" x 12' (**15266**), 16" x 12' (**15268**), 24" x 12' (**15270**)
    - ColorMax® Prefinished Solid Colors - Smooth Solid
      - 12" x 12' (**15007**), 16" x 12' (**15335**), 24" x 12' (**15340**)
    - ColorMax® Prefinished Solid Colors - Smooth Ventilated/Perforated
      - 12" x 12' (**15267**), 16" x 12' (**15269**), 24" x 12' (**15271**)
    - ColorMax® Prefinished Stains – Cedar
      - 12" x 12' (**14019**), 16" x 12' (**14060**), 24" x 12' (**14062**)
    - ColorMax® Prefinished Stains – Cedar Ventilated/Perforated
      - 12" x 12' (**14266**), 16" x 12' (**14268**), 24" x 12' (**14270**)

**PLEASE NOTE:** The products listed above will still be available through our “custom color” program based upon applicable standard rules and requirements including:

- An upcharge in pricing
- Extended production and shipment lead times
- Minimum ordering quantities
- Backerboard and Underlayment mid-year changes:
  - The following product will **no longer be available:**
    - 4' x 4' (**10202**)

Backerboard and Underlayment products will be made available via rail car only **except to the following states:** Arizona, California, Colorado, Idaho, Montana, New Mexico, Nevada, Oregon, Utah, Washington and Wyoming and the Canadian territories.



The following specialty lap products will be discontinued effective January 1, 2014. No residual inventory will be available after this date. Please work with your customers now to ensure that they place orders to fulfill any outstanding projects by end of December.

- Smooth Beaded **(10021 and 15021)**
- Textured Beaded **(10023 and 15023)**
- Textured Dutchlap **(10025 and 15525)**

We realize the difficulties created by product and color discontinuations and have made every effort to keep these to a minimum, in addition to giving you notice well in advance. We are already busy working on an exciting new program for next year which we look forward to sharing with you during the planning sessions towards the end of the year. Once again, thank you for your continued support of CertainTeed Siding.

Sincerely,



Deane Smith  
Vice President, Sales



CertainTeed Siding